

**REQUEST FOR PROPOSAL
NON-EXCLUSIVE MULTI-CLIENT SEISMIC SURVEY PROJECT
IN GANOPE OPEN AREAS, EGYPT**

GENERAL TERMS & CONDITIONS

1. SUBJECT

GANOUB EL WADI PETROLEUM HOLDING COMPANY, (hereinafter referred to as “GANOPE”) intends to evaluate the hydrocarbon potential and to further promote offshore and onshore open areas for hydrocarbon exploration and exploitation in Ganope open areas, Egypt.

GANOPE invites Geophysical Service Companies to submit their sealed offers for the participation in “**MULTICLIENT PROJECT FOR OIL & GAS EXPLORATION LICENSE AGREEMENT**”. The applicant companies should submit their proposals covering the scope of work in two separate sealed envelopes one for Technical and one for Commercial. GANOPE shall enter into an agreement with the successful bidder, (hereinafter referred to as “**CONTRACTOR**”), to carry out this “**MULTICLIENT PROJECT FOR OIL & GAS EXPLORATION LICENSE AGREEMENT**”.

2. SCOPE OF WORK

GANOPE OPEN AREAS are divided into two separate regions as follow:

1. Area (A) in offshore Egyptian Red Sea; and
2. Area (B) in onshore Upper Egypt.

Potential Contractor should prepare its proposal in accordance with this RFP and the Scope of Work to be provided by the Contractor. The proposal should include and fulfil the following items:

1. Objectives.
2. Detailed and concrete work scope satisfying the Scope of Work requirements and specifications.
3. Timetable of the Work phases and tasks.
4. The total cost of the proposal.

5. Outline and background of the Potential Contractor.
6. Records of previous experience and work on the subjects relating to this Work.
7. Draft of proposed contract.

All documents included in the proposal should be submitted in Microsoft Word or PDF format.

The objective of the planning seismic surveys is to ensure data acquisition at the highest quality according to the latest oil and natural gas industry standards and practices. This data will assist in the further evaluation of the hydrocarbon potentiality of the above stated area(s) along with the promotion of GANOPE International Hydrocarbon Exploration and Exploitation bid rounds. GANOPE personnel shall work closely with Potential Contractor's specialists in the planning & follow up at all stages of the project, the determination of acquisition and processing/reprocessing parameters and the interpretation and evaluation of all available data.

3. ELIGIBILITY, CONTENT OF ENVELOPES & SUBMISSION OF THE OFFERS

Participation is on equal terms and opportunity, to those companies which meet the legal, technical and financial requirements set in the invitation letter and which demonstrate the required professional adequacy and experience.

The technical and commercial offers should be submitted in two separate sealed envelopes:-

1- The Technical offer should include the following documents:-

- A preliminary bid bond in the amount of Fifty Thousand US Dollars (US\$ 50,000.00) to be submitted to GANOPE by irrevocable bank guarantee letter or a payable cheque validated by an Egyptian bank.
- Qualifications of allocated personnel (detailed CVs describing their professional experience).

- List of similar type of work undertaken by the Contractor within the last 5 years, stating clients' names, locations, and types of work, equipment and techniques employed.
- Certified annual reports for the last 3 years (including audited financial statements).
- Safety statistics for the last 3 years.
- Agent office in Egypt.
- Certified/documentation of an implemented quality system according to ISO 9001, or equivalent.
- Certified/documentation for an implemented environmental system according to ISO 14001, or equivalent evidence/documentation for an implemented health and safety system.

The description of the minimum technical requirements for the data acquisition, processing and interpretation shall be in accordance with the attached **(APPENDIX- I)**.

2- The commercial offer should include the following:

- Commercial Terms & Conditions.
- Filling the draft Model Agreement.

The offer must be submitted in a sealed folder clearly labeled and addressed as follows:

CONFIDENTIAL

THE PROPOSAL FOR

MULTICLIENT PROJECT FOR OIL & GAS EXPLORATION

LICENSE AGREEMENT

IN GANOPE OPEN AREAS, EGYPT

Vice Chairman for Agreements & Exploration.

Ganoub El Wadi Petroleum Holding Company "GANOPE".

El Nour St., From Ahmed Taysser St., Gawhart El Haras El Gomhory,

Nasr City - Cairo, Egypt.

The folder should be accompanied by a covering letter stating the applicant's legal representative submitting the offer. Envelopes without these indications shall not be accepted for further consideration and evaluation.

The offers should be delivered to GANOPE Premises Thursday, December 15th, 2016 at 12:00 noon Cairo local time (Closing Date and Time) to the office of Vice Chairman for Agreements & Exploration. Envelopes delivered to GANOPE after this date shall not be considered.

4. COST OF THE RFP DOCUMENTS

Contractors must purchase the RFP documents in their own name. The cost of the RFP documents is Two Thousands US Dollars (US\$ 2,000.00) and is Non-Refundable. The Contractors are required to submit the RFP documents fees by a payable Cheque or a wire transfer to:

National Bank of Egypt

Main branch, Cairo-Egypt

Address: 24, Sherif Street, Cairo-Egypt

Account no.: 11005545085

Swift code: NBEGEGCX001

Ganoub El Wadi Petroleum Holding Company (Ganope)

5. SELECTION CRITERIA

GANOPE shall select the acceptable proposal based on the following selection criteria:

- Technical capability and availability to timely perform the work;
- Availability of crew to apply this survey within the proposed time frame and duration;
- Experience in similar geological provinces;
- GANOPE's share from relating income; and
- Training and technology transfer.

The Potential Contractor should submit to GANOPE an Environmental Impact Assessment according to rules & regulations applied in this regard.

6. OFFERS VALIDITY AND GANOPE RIGHTS

Contractors should submit their offers based on terms & conditions of the license agreement model.

All submitted proposals should remain valid for a period of ninety (90) calendar days after the closing date of the limited bid round.

GANOPE has the following rights, without any justification, explanation and/or any obligations or indemnity to applicants:

I- To cancel or modify the RFP documents by issuing addendum(s) before the deadline of proposals submission. Any addendum(s) shall be a part of the RFP documents and shall be timely communicated in writing or by email to all applicants; and

II- To accept or reject any received proposal.

7. ADDITIONAL INFORMATION AND CLARIFICATIONS

For further information please contact:-

Mr. Osama Farouk

Vice Chairman for Agreements & Exploration.

Ganoub El Wadi Petroleum Holding Company "GANOPE".

P.O. Box P.O.B:3011 El Horria, Nasr City-Cairo, Egypt

Phone : +(202) 26910185

Fax : +(202) 26910184

Email : osama.farouk@ganope.net

Clarifications may also be given in writing to GANOPE, at its own initiative or after the query of an applicant and will be communicated to all applicants.

8. LETTERS OF GUARANTEE

A preliminary bid bond in the amount of Fifty Thousand US Dollars (US\$ 50,000.00) to be submitted to GANOPE inside the Technical envelope by irrevocable bank guarantee letter or by a payable cheque validated by an Egyptian bank and shall be valid for not less than six months from the deadline date of

proposals submission, and to be further increased to Hundred and Fifty Thousand US Dollars (US\$ 150,000.00) for each area by the successful Contractor after accepting its proposal till the end of the implementation of the planned program.

GANOPE shall liquidate without any legal procedures the guarantee amount in the following cases:-

1- The US\$ 50,000.00 bid bond shall be liquidated, in case of:

- (a) Contractor withdrawal before the announcement of the bid results; or
- (b) The failure of the successful Contractor to increase the bid guarantee amount of US\$ 50,000 to the amount of US\$ 150,000 for each area.

2- In addition, the US\$ 150,000 for each area bond shall be liquidated, in case of:

- (a) The successful Contractor withdrawal before the final signature date which shall be determined by GANOPE; or
- (b) The failure of the potential Contractor to conduct the Ganope Multiclient Services Survey Project.

ANNEX-1
MULTICLIENT SERVICES FOR OIL & GAS EXPLORATION
LICENSE AGREEMENT
IN GANOPE OPEN AREAS, EGYPT

